

REVENUE ANALYST

(FULL TIME)

An exciting opportunity has arisen for a self-motivated and energetic Revenue Analyst for the Corinthia St George's Bay Peninsula. Reporting directly to the Director of Revenue, this position is responsible for creating reports, analysing data and being involved in every area of hotel revenue generation.

Scope and Purpose:

- Works closely with the Director of Revenue to develop greater understanding and knowledge of revenue management tools and practices.
- Creates and distributes daily/weekly/monthly/quarterly and ad hoc reports that provide insight into hotel revenue strategies, providing commentary on the findings.
- Update and distribute all sales related reporting such as, but not limited to, Production reports as deemed relevant by the Director of Sales and/or Commercial Director.
- Ensures that data entry into the hotel PMS is correct and addresses training issues, if relevant, with the Head of Department.
- Loads special rate agreements within the PMS and GDS systems.
- Maintains high communication levels with Director of Revenue, advising of trends or changes that have implications on the revenue strategy of the hotel.
- Responsible for all yielding/pricing decisions in the absence of the Director of Revenue.

Entry Requirements:

- Experience as a Revenue Analyst or Reservations/Revenue Supervisor.
- Possess excellent verbal and written skills in English.
- Experience working with Opera PMS System & SynXis.
- Good understanding of revenue management systems & processes.
- Strong Excel knowledge.

We offer:

- Welcoming and fun environment.
- Meals on duty.
- Health insurance cover.
- Interesting career opportunity and professional growth.

Internal candidates are requested to submit their CV by e-mail to the Human Resources Department on stjulians.jobs@corinthia.com