

SALES EXECUTIVE CORPORATE

We are currently seeking a Sales Executive Corporate to join our Sales and Team of Corinthia Prague Hotel and Panorama Hotel Prague in Czech Republic.

Corinthia Hotel Prague beckons with unrivalled panoramic views of this magical city. Located just minutes from some of the city's main cultural and business highlights, including the Vyšehrad Park, Wenceslas Square and the Pankrac Business District, Corinthia Prague is the ideal destination for business and leisure travelers alike.

Scope and Purpose

Corinthia Hotel Prague and Panorama Hotel Prague are offering a challenging opportunity for a candidate who is able to deliver results in Corporate Sales. The main goal for this position is to oversee, develop and maintain the corporate segment and meeting company objectives for both hotels.

Entry Requirements

Our candidate should provide world class service to our clients as well as our associates of Corinthia hotel Prague following the limits of established policies, procedures and standards generating business with a proactive approach to achieve highest possible conversion.

Other skills that will need to be demonstrated include:

- Proven track record in sales hospitality-corporate business at least for 2 years
- Excellent communication, negotiation, and presentation skills
- Fluency in written and spoken English is essential as well as computer literacy
- Creative edge
- Strong orientation on the target and positive results accompanied by positive energy and drive is a must
- Ability to work independently with the pro-active and business driven approach
- Flexibility and willingness to travel part of the time

Benefits

- 20 paid holidays per annum (plus bank/public holidays)
- Complimentary dry cleaning of business attire/uniform
- Discounted Salon, Spa, Food and Beverage and accommodation rates – in London and across our the Corinthia Hotel International portfolio
- Meals on duty
- Professional learning and development programs
- Interesting career opportunity and professional growth



- Intra & intercompany transfer opportunities (subject to service & performance)
- Contributory pension scheme provided

To be considered for the Sales Executive Corporate role please click 'apply' to be directed to our website to complete the online questionnaire.