

# CORPORATE SALES EXECUTIVE (FULL TIME)

**Corinthia Hotel St. George's Bay, Marina Hotel Corinthia Beach Resort and Radisson Blu Resort** are seeking to recruit an ambitious, determined and highly motivated individual who is willing to embark on a career in hospitality.

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Working with a highly dynamic team, the position requires an individual with a proven track record in achieving targets and results.

## **The candidate will be responsible for:**

- Overseeing and implementing sales activities and functions
- Building and maintaining relationships with key clients
- Responding, actioning and following up any queries in an efficient manner.
- Assisting with hotel show rounds
- Executing regular competition analysis
- Attending several business networking events
- Cold calling new potential clients and companies
- Assisting with the preparation and distribution of monthly reports as well as proposal writing
- Working on ad hoc projects, as necessary

## **The ideal candidate will:**

- Have at least two years of experience in a similar position
- Be knowledgeable in designated markets and existing client relationships in this segment
- Be able to work under pressure
- Be fluent in English
- Be able to work in a team
- Possess good organizational skills
- Have exceptional IT skills, with a preference for knowledge in Opera Sales and Catering
- Be distinctive, professional and have a warm personality
- Be smart in appearance
- Have strong interpersonal skills



# CORINTHIA

HOTELS

**We offer:**

- Welcoming and fun environment
- Meals on duty
- Health insurance cover
- Interesting career opportunity and professional growth

***Candidates are requested to submit their CV by e-mail to the Human Resources Department on: [vacancies.stgeorges@corinthia.com](mailto:vacancies.stgeorges@corinthia.com)***