

## REVENUE MANAGER (FULL TIME)

Corinthia Hotel St. George's Bay and Marina Hotel Corinthia Beach Resort, are seeking to recruit an ambitious, determined and highly motivated individual who is willing to progress his/her career in hospitality.

This cluster role requires an individual with previous work experience within a similar work environment and will report directly to the Commercial Director.

**The selected candidate will be responsible for:**

- Ensuring a consistent and rational hotel pricing and yield strategy across all channels (including OTA) and all market segments according to the CHI core standards.
- Continually analysing business demands, price sensitivity and booking patterns, recognizing trends and their relevance to one another and provide pricing, inventory and selling strategy recommendations.
- Co-ordinating Budget Process for both Hotels.
- Training, managing and developing other direct reports to ensure successful execution of revenue maximization efforts.
- Conducting quality control checks on all revenue management systems to ensure data accuracy.
- Execution of weekly revenue meetings at each property and preparation of revenue meeting agenda, supporting documentation and issuing of minutes and to Include data and recommendations.
- Maintaining Forecast Accuracy % as per CHI core standards.
- Preparation of presentations for monitoring boards as required.

**The selected candidate will ideally:**

- Have a minimum of five years' experience as a Revenue Manager.
- Hold a University degree or equivalent.

- Be pro-active and business driven.
- Possess strong leadership and organisational skills.
- Possess effective time management skills and be able to work under pressure and adheres to deadlines.
- Portray a professional image commensurate with the values of the Company.

***Candidates are requested to submit their CV by e-mail to the Human Resources Department on: [vacancies.stgeorges@corinthia.com](mailto:vacancies.stgeorges@corinthia.com)***