

# E-COMMERCE SALES EXECUTIVE

We are currently seeking an E-commerce Sales Executive to join our Sales Team of Corinthia Prague Hotel in Czech Republic.

Corinthia Hotel Prague beckons with unrivalled panoramic views of this magical city. Located just minutes from some of the city's main cultural and business highlights, including the Vyšehrad Park, Wenceslas Square and the Pankrac Business District, Corinthia Prague is the ideal destination for business and leisure travelers alike.

## **Scope and Purpose**

Corinthia Hotel Prague and Panorama Hotel Prague are offering a challenging opportunity for a candidate who is able to deliver results in E-commerce Sales. The main goal for this position is to oversee, develop and maintain the E-commerce segment and meeting company objectives for both hotels.

## **Entry Requirements**

Our candidate should provide world class service to our clients as well as our associates of Corinthia hotel Prague and Panorama Hotel Prague following the limits of established policies, procedures and standards generating business with a proactive approach to achieve highest possible conversion. The candidate will be responsible for coordinating PPC campaigns for both hotels, actively checks, maintains and revisits the contents in all online channels, maintenance and review of content of the Brand.com websites, consolidates metrics and provides analytics, deal with new and existing operators for new campaigns, maintains relationship with different Market and Accounts Managers, prepares statistics and analysis to maximise sales, runs reports to track the production of all online sales activities, daily administration related to all E-commerce Accounts and activities.

Other skills that will need to be demonstrated include:

- At least some experience in e-commerce sales environment
- Knowledge of hospitality or services environment is an advantage
- Written & spoken English on advanced level
- Ability to achieve measurable results

**Benefits**

- 20 paid holidays per annum (plus bank/public holidays)
- 25 days of holiday after 1 year of employment
- Complimentary dry cleaning of business attire/uniform
- Discounted Salon, Spa, Food and Beverage and accommodation rates – in London and across our the Corinthia Hotel International portfolio
- Meals on duty
- Professional learning and development programs
- Interesting career opportunity and professional growth
- Intra & intercompany transfer opportunities (subject to service & performance)
- Contributory pension scheme provided

*To be considered for the E-commerce Sales Executive role please click 'apply' to be directed to our website to complete the online questionnaire.*

APPLY