

# SALES MANAGER EUROPE

We are currently seeking an experienced Sales Manager to join our highly experienced proactive Sales team. This role has a specific focus on the European markets.

## **Scope and Purpose**

The Sales Manager will report to the Assistant Director of Sales and must maximise yield in alignment with the strategic goals of the sales department and the objectives of Corinthia Hotel London.

## **Entry Requirements**

We are seeking an individual who understands what it takes to be the best and has demonstrated proven success in a target driven environment. The successful candidate will be an individual who has worked in an environment demonstrating exceptional guest care and who understands what it takes to be the best. You will have exceptional communication and coaching skills, an enquiring mind and a creative flair.

Other skills that will need to be demonstrated include:

- Any European language knowledge is highly advantageous
- Demonstrable experience in luxury hotel sales, with extensive knowledge of the European Market within Corporate, MICE and Leisure sales.
- Exceptional IT skills, with a preference for knowledge of Opera Sales and Catering
- Being extremely culturally aware of the countries in your remit
- Strong leadership skills
- Ability to work under pressure
- Pride and attention to detail in your work
- The finest personal presentation
- Distinctive, professional and warm personality
- Confidence & professionalism in dealing with high profile clients

## **Benefits**



**CORINTHIA**  
HOTEL  
LONDON

- 28 paid holidays per annum including bank/public holidays
- Complimentary dry cleaning of business attire
- Discounted Salon, Spa, Food and Beverage and accommodation rates – in London and across our the Corinthia Hotel International portfolio
- Complimentary meals on duty
- Professional learning and development programs
- Intra & intercompany transfer opportunities (subject to service & performance)
- Stakeholder pension entitlement
- Season ticket loan

### **About Corinthia**

Corinthia Hotel London combines contemporary flair with traditional grandeur. Situated in the cultural heart of the capital, the hotel features 294 beautifully appointed bedrooms, including 7 penthouses and 36 suites, with 24-hour flexible check-in/check-out, elegant lounges, restaurants and bars and the largest, most breath-taking spa in London.

A career with Corinthia Hotels provides you with a wealth of exposure and experience in genuine hospitality. We believe in delivering a quality service through the execution of high standards as well as the individual contribution of every team member.

We take pride in living our service promise – the Craftsmanship of Care – and we shall make sure that you are provided with a repertoire of skills that will transform you into an expert in luxury hospitality. We believe in the personal and professional development of our team members and it is part of our mission to promote committed and promising individuals to future leadership positions within Corinthia Hotels.

### **Eligibility**

In line with the requirements of the Asylum & Immigration Act 1996, all applicants must be eligible to live and work in the UK. Documented evidence of eligibility will be required from candidates as part of the recruitment process.