

REVENUE ANALYST

We are currently seeking a Revenue Analyst to join our dedicated reservations and revenue team at the Corinthia Hotel London.

Scope and Purpose

The Revenue Analyst position is responsible for creating reports, analysing data and being involved in every area of hotel revenue generation. Assisting the Director of Revenue, the revenue analyst will provide comprehensive support and input on the effectiveness of the hotel's revenue strategy & communicate changes in market trends to allow the hotel commercial teams to proactively address any potential shortfalls to budget/forecast or highlight any opportunities to increase revenue share.

The position will also provide assistance to the reservations department in dealing with guest reservations as and when required dependent on the needs of the business.

Entry Requirements

We are looking for individuals that understand what it takes to be the best and preferably with proven success in a similar environment. If you are a team player, keen to learn with a desire to excel, and have outstanding interpersonal and communication skills please do apply.

The ideal candidate for the Revenue Analyst role will have previous reservations / revenue experience in a customer interacting environment, ideally within the 5 star hotel industry.

Other skills that will need to be demonstrated include:

- Comprehensive experience within the 5* London market as either a Revenue Analyst or strong Reservations Supervisor
- Fluent in written & spoken English
- Experience working with Opera PMS & SynXis highly advantageous
- Strong interpersonal & communication skills
- Good understanding of revenue management systems & processes
- Strong Excel knowledge
- Exceptional customer care skills
- Ability to manage own time and others effectively
- Empathy for your colleagues
- Ability to work under pressure
- Pride and attention to detail in your work
- The finest personal presentation
- Distinctive, professional and warm personality

Benefits include:

- 28 paid holidays per annum inclusive of bank/public holidays)
- Complimentary dry cleaning of business attire/uniform
- Complimentary meals on duty
- Online benefits platform with discounts across 100s of high street retailers
- Discounted Salon, Spa, Food & Beverage and accommodation rates – in London and across the Corinthia Hotel International portfolio
- Professional learning and development programs
- Extensive reward and recognition programs and social events
- Stakeholder pension entitlement
- Season ticket loan

About Corinthia:

London's most exciting luxury 5* hotel opened its doors to the new decade and offers exceptional opportunities for individuals who are professional craftsmen and women in their chosen career. Opened in Spring 2011 we are currently seeking to expand our unique guest relations team.

Providing individual service with precision and empathy for our guests you will be the heart and soul of this iconic 21st Century Grand Hotel. Our culture is strong, vibrant and distinctive. Our talent development opportunities are excellent and ongoing as our company and brand evolves.

Perfectly positioned at Whitehall, Corinthia London offers 225 rooms, 51 suites, 7 penthouses and some of the most interesting and happening food and beverage destinations in London.

Eligibility

In line with the requirements of the Asylum & Immigration Act 1996, all applicants must be eligible to live and work in the UK. Documented evidence of eligibility will be required from candidates as part of the recruitment process.